



Branding India's GCCs: From Cost Centers to Talent Magnets



Why GCCs Need Employer Branding

- India hosts 1,700+ GCCs, projected to exceed 2,000 by 2030
- Many still face the 'back-office' perception
- Talent today looks beyond pay—authentic brand stories matter



How Global Capability Centres

**can recruit – mentor - belong
the best talent?**



Shift the GCC Narrative to Strategic Office

- ✓ From execution hubs → Innovation engines
- ✓ From cost centers → Strategic value creators
- ✓ From invisible → Employer brands that resonate



Purpose + People = Brand Power

- Purpose-led branding is no longer optional
- High-performing GCCs build human-centric journeys

Branding → Candidate engagement → Onboarding → Talent growth



Gen Z = a big slice of the GCC talent pool

They demand:

- Purpose-led work
- Flexibility as baseline
- Transparency, growth & belonging

👉 Use R-M-B loop: Recruit → Mentor → Belong



Make Culture Visible

1. Design workplaces that reflect local culture (chai corners, wellness zones, innovation labs, diversity)
2. Share authentic employee stories on social media
3. Build pride by showcasing real impact



Align Global With Local

1. Sync branding with global vision 
2. Adapt authentically to local IN talent expectations
3. Empower local leaders to be brand storytellers
4. Showcase DEI programs



Strong Employer Branding

= Better Talent Metrics

-  Shorter time-to-hire
-  Higher offer-to-joiner ratio
-  More internal mobility
-  Better eNPS



Tell Your Impact Story

Move branding from transactional → strategic

1. Be purpose-led & human-centric
2. Engage Gen Z with authenticity
3. Showcase global impact, local culture
4. Quantify value delivery (innovation metrics, digital transformation wins)
5. Craft a compelling narrative that contextualizes GCC contributions



**Employer Branding is no longer optional
for GCCs — it's the differentiator**

 **What's your GCC's brand
story?**

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