



Branding India's GCCs: From Cost Centers to Talent Magnets



Why GCCs Need Employer Branding

- India hosts 1,700+ GCCs, projected to exceed 2,000 by 2030
- Many still face the 'back-office' perception
- Talent today looks beyond pay—authentic brand stories matter



How Global Capability Centres can **recruit – mentor - belong** the best talent?



Shift the GCC Narrative to Strategic Office

- ✓ From execution hubs → Innovation engines
- ✓ From cost centers → Strategic value creators
- ✓ From invisible → Employer brands that resonate



Purpose + People = Brand Power

- Purpose-led branding is no longer optional
- High-performing GCCs build human-centric journeys

Branding → Candidate engagement → Onboarding → Talent growth



Gen Z = a big slice of the GCC talent pool

They demand:

- Purpose-led work
- Flexibility as baseline
- Transparency, growth & belonging

👉 Use R-M-B loop: Recruit → Mentor → Belong



Make Culture Visible

1. Design workplaces that reflect **local culture** (chai corners, wellness zones, innovation labs, diversity)
2. Share authentic employee **stories on social media**
3. Build pride by showcasing **real impact**



Align Global With Local

1. Sync branding with **global vision** 
2. Adapt authentically to **local IN talent expectations**
3. **Empower local leaders** to be brand storytellers
4. Showcase **DEI programs**



Strong Employer Branding = Better Talent Metrics



Shorter **time-to-hire**



Higher **offer-to-joiner** ratio



More **internal mobility**



Better **eNPS**



Tell Your Impact Story

Move branding from transactional → **strategic**

1. Be **purpose-led** & human-centric
2. Engage Gen Z with **authenticity**
3. Showcase **global impact, local culture**
4. **Quantify value delivery** (innovation metrics, digital transformation wins)
5. **Craft a compelling narrative that contextualizes GCC contributions**



Employer Branding is no longer optional
for GCCs — **it's the differentiator**

 **What's your GCC's brand
story?**

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